

2 YOU CAN USE

ISSUE 2

"Unparalleled Delivery Times on Custom and Standard Filtration Products"



We can all agree that an effective system is a smooth running, leak-proof system.

Leakage in any area can really cause all kinds of problems. That is why when installing OFCO SAE threaded tank mounted strainers through a reservoir wall, our SAE Weld Flanges (weld rings) are the perfect match. It gives an o-ring, leak proof seal to the installation. The flanges are suitable for welding to the reservoir wall. When installing your SAE tank mounted suction strainer consider the two items working together to prevent any leakage from the connection. Most sizes are available and in stock.

Do you have a low-flow application?



Mesh or Micron

WHAT'S THE DIFFERENCE?



Wire cloth manufacturers worldwide refer to "mesh" when selling and weaving wire cloth. Filter companies like to talk in terms of "micron."

Over the years, both have mixed fairly well. Yea, right! Like water and oil! Not understanding the difference can, in applications, cause problems. HELP! To start with, become knowledgeable with both terms. CLICK HERE to see this comparison chart on the OFCO website and print a copy of the Mesh -Micron chart for your reference. 'Mesh' is a unit of measure equal to the number of openings per linear inch in a piece of wire cloth. This means that if you have 30 openings in one inch of a piece of wire cloth, that is 30 mesh. Well, 30 mesh is equal to 595 microns. So, you see how not giving the customer what they need could end up causing a catastrophic occurrence. 'Micron' is a unit of measure equal to one-millionth of a meter. Big difference. It is very important to distinguish between the two terms when making a determination of a specific level of filtration. Proper filtration is one of the most important areas when it comes to a smooth operating system. A good rule of thumb to follow is if you are not sure, ask, That's what we're here for. There will be more about this in the next newsletter.



Whatever Happened to Good Customer Service?

Do you ever get frustrated when you need a filter, a company has it in their product line, and come to realize it is going to take forever to get it, if at all? We at Ohio Fabricators take a back seat to no one when it comes to lead times. We just don't "preach" it, we live it! We actually enjoy helping people solve problems. When a customer or future customer contacts us, we realize they want a positive experience. That is why we hate the words, "No, I'm sorry, we can't help you." We say, "Sure, we can help you," or "How about this viable option that will work just as well?" Oh yea, we have customer service built in like patch pockets on a suit of clothes. This means we will do our level best to help you, our customers, because we realize you are our salespeople in the field and we want to honor that relationship. Give us a call and let us live up to what we claim to have, the best lead times in the business. We may not be perfect but we will sure beat whoever is in second place!

Nords of Nisdom

"To acquire knowledge, one must study; but to acquire wisdom, one must observe."

~ Marilyn vos Savant

